## EXHIBIT 27

# Deposition of Carlos Silva Excerpts

UNITED STATES DISTRICT COURT

DISTRICT OF NEVADA

CUNG LE; NATHAN QUARRY, JON )
FITCH, on behalf of )
themselves and all others )
similarly situated, )

Plaintiffs, )
vs. ) Case No. 2:15-cv-01045-RFB-(PAL)

ZUFFA, LLC, d/b/a Ultimate |
Fighting Championship and )
UFC, )
Defendant. )

HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY
VIDEOTAPED DEPOSITION OF CARLOS SILVA

Las Vegas, Nevada
April 18, 2017
9:16 a.m.

REPORTED BY:
CYNTHIA K. DURIVAGE, CSR #451
Job No. 49524

### Carlos Silva - HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

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1	abilities and their ability to become as good as they	1	A. So I think he would do as well as anyone
2	can be at their trade.	2	would do in their first MMA fight.
3	Q. Is it martial arts training?	3	Q. Is it safe to say you would expect Conor to
4	A. It's different for everyone. It might be	4	win handily?
5	running for a fighter if they think if they run they	5	A. I don't know what "handily" means, but
6	can become a better fighter. I don't really know.	6	O. Relative ease.
7	Q. Is that special training?	7	A. I would assume a guy that's fought many
8	A. Sure, if endurance is a part of them being	8	times in the MMA versus the guy who has not would
9	a good mixed martial arts fighter.	9	more likely win.
10	Q. Would that be enough?	10	Q. And if we reverse that scenario, how would
11	A. I doubt it.	11	you expect Conor MacGregor to do in a professional
12	Q. Is endurance alone enough?	12	boxing match against Floyd Mayweather?
13	A. No. By nature of the word mixed martial	13	MR. SKAGGS: Calls for speculation.
14	arts, it's mixed, mixed disciplines.	14	THE WITNESS: Similar. Floyd is 49 and 0?
15	Q. And in your experience, do single	15	Or 50 and 0. 49 and 0. And Conor, as far as I know,
16	discipline fighters excel?	16	has not been in professional boxing.
17	A. I don't know if it matters what my opinion	17	BY MR, MAYSEY:
18	is. They either excel or they don't excel.	18	Q. Would you agree that mixed martial arts is
19	Q. How would a pure boxer do at the high	19	different than boxing?
20	levels of MMA?	20	MR. SKAGGS: Vague.
21	A. No idea.	21	THE WITNESS: Agreed.
22		22	BY MR. MAYSEY:
23	Q. You haven't seen that before?	23	
	A. No, I haven't.	24	Q. Different than kickboxing?
24 25	Q. Did you see James Toney fight Randy Couture?	25	A. Agreed.  Q. Different than soccer?
23	167	23	Q. Different than soccer:
1	A. I did not.	1	
2	Q. Did you see UFC 1?	2	A. Agreed.
3	A. No, I did not.	3	Q. Do you agree that better known fighters in
4	Q. How do you think Floyd Mayweather would do	4	terms of consumer awareness generally attract more viewers?
5	against Conor MacGregor in a professional MMA match?	5	
6		6	MR. SKAGGS: Vague, foundation. THE WITNESS: No.
7	MR. SKAGGS: Calls for speculation. THE WITNESS: I think it would be fun.	7	BY MR. MAYSEY:
8	BY MR, MAYSEY:	8	
		-	Q. How come?
9	Q. Aside from fun, what do you think the	9	A. It's unclear what attracts more viewers.
10	result would be?	10	Q. What attracts more consumer awareness?
11	MR. SKAGGS: Calls for speculation.	11	A. Everything. Luck. A moment in time, a
12	THE WITNESS: I have no idea.	12	melee, trash talk, a good fighter, not a good
13	BY MR. MAYSEY:	13	fighter, all of those things.
14	Q. How do you think Conor would do in a	14	Q. So when you were raising funds for MMAX, I
15	professional boxing matching against Floyd?	15	think it's Investment Partners, Inc., do you put
16	A. That's what you just asked me.	16	right in the pitch: Luck plays a big part of what
17	Q. Reversed, in the professional	17	we're doing?
18	A. Oh, I'm sorry. Could you ask the first	18	MR. SKAGGS: Foundation. Is there a
19	question again.	19	document?
20	Q. How would Floyd Mayweather do in a	20	MR. MAYSEY: No, it's a question.
21	professional MMA match against Conor MacGregor? In	21	THE WITNESS: No, I don't put that in the
22	your opinion.	22	pitch.
23	A. It would be Floyd Mayweather's first MMA	23	BY MR. MAYSEY:
24	fight?	24	Q. Do you think it helps a fighter become
25	Q. Correct.	25	well-known to the general public by winning?

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#### Carlos Silva - HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

	170		172
1	MR. SKAGGS: Vague.	1	scratch that.
2	THE WITNESS: I'm sorry. You have to	2	Is it easier to grow and create well-known
3	repeat the question.	3	fighters or retain fighters who are already
4	BY MR. MAYSEY:	4	well-known?
5	Q. Yeah. Do you think it helps a fighter	5	A. I think it's a mix of all.
6	become well-known amongst the general public by	6	Q. What criteria does the World Series Of
7	winning?	7	Fighting use to evaluate which fighters to sign?
8	MR. SKAGGS: Same objection.	8	A. Long list of criteria. Where they've
9	THE WITNESS: I think it's a fact I	9	fought, who they fought, have they won, have they
10	think it's a factor, yes.	10	lost, are they on a streak, are they not on a streak,
11	BY MR. MAYSEY:	11	do people know them. The list goes on and on.
12	Q. All things otherwise equal, would you say	12	Q. So are you examining fight records in
13	that when a fighter wins a bout, his value generally	13	making qualitative assessments as to who the
14	goes up, and when he loses, his value generally goes	14	opponents were?
15	down?	15	A. As one as one as one factor, yes.
16	MR. SKAGGS: Vague, form.	16	Q. So that is part of the analysis, at least?
17	THE WITNESS: I would say, generally if a	17	A. Sure.
18	fighter wins, their value goes up. I would not say	18	Q. Does the World Series Of Fighting prefer
19	that if they lose, they go down.	19	fighters to be well-known before signing them?
20	BY MR. MAYSEY:	20	A. Prefer? Can you define "prefer."
21	Q. And that's because it could have been a	21	Q. Yeah. All things being equal, is it a plus
22	spectacular fight, they just happened to lose; is	22	for that fighter to have if they're already
23	that it?	23	well-known?
24	A. Correct.	24	A. Yes. It can be a plus.
25	Q. Now, if I change the question to say the	25	Q. Do fighters need to have competed in
	171		173
1	fight was spectacular, will the fighter benefit more	1	professional mixed martial arts before the World
2	had they won the spectacular fight?	2	Series Of Fighting is interested in signing them?
3	A. Maybe.	3	A. Yes.
4	MR. SKAGGS: Vague.	4	Q. Do they need to demonstrate a track record
5	BY MR. MAYSEY:	5	of success in competition or of attracting live
6	Q. Is it important for World Series Of	6	audience?
7	Fighting to retain well-known fighters?	7	MR. SKAGGS: Form.
8	MR. SKAGGS: Vague.	8	THE WITNESS: Ask that if you could ask
9	THE WITNESS: I think that's one I think	9	that question in each part.
10	that's one factor for World Series Of Fighting, for	10	BY MR. MAYSEY:
11	our success.	11	Q. Sure. When World Series Of Fighting is
12	BY MR. MAYSEY:	12	determining whether to sign a fighter, is a
13	Q. If World Series Of Fighting is not	13	demonstrated record of success in competition
14	successful in retaining or signing well-known	14	important?
15	fighters, is it likely that it will decline in	15	A. That is a factor that we look at.
16	popularity?	16	Q. And when World Series Of Fighting is
17	A. No.	17	determining whether to sign a fighter, does it
18	MR. SKAGGS: Calls for speculation.	18	consider whether the fighter has the ability to sell
19	THE WITNESS: It's not likely.	19	tickets?
20	MR. SKAGGS: Form.	20	A. Yes.
21	BY MR. MAYSEY:	21	Q. Does the World Series Of Fighting consider
22	Q. Why not?	22	whether scratch that.
1	•	23	Does the World Series Of Fighting give any
23	A. Because World Series Of Fighting also grows	2	boes the world series of Fighting give any
23 24	A. Because World Series Of Fighting also grows and creates fighters.	24	extra weight to fighters who have competed in the
		1	

### Carlos Silva - HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY

	202		204
1	A. Do they grant us?	1	Q. What do you mean by that?
2	Q. Is that part of the contract?	2	A. If you're on television from 8:00 to
3	A. For the fighter to grant World Series Of	3	10:00 at night, you're competing with everything else
4	Fighting the right?	4	that people could do from 8:00 to 10:00 at night.
5	Q. Right.	5	Anything. Live sport event, theater, television,
6	A. No. They don't have the right to give it	6	cable, broadband, pay services, Amazon, Netflix.
7	to us.	7	Q. Do you compete with other organizations to
8	Q. Okay. Because you own it?	8	sign MMA athletes?
9	A. Correct.	9	A. Yes.
10	Q. And you presumably would never grant the	10	Q. And when looking for athletes to sign, do
11	athlete those rights?	11	you look only for those athletes in North America, or
12	A. We do at times. If they need it for a	12	do you look around the world?
13	sponsor, a documentary, a movie, something like that.	13	A. Around the world.
14	Q. So you would give written permission for	14	Q. And are you competing to sign those
15	them to use it to for a specific purpose?	15	athletes against MMA promoters that are located only
16	A. Correct.	16	in North America or other promoters around the world?
17	Q. But ultimately, you would own the rights to	17	A. Both, but primarily North America.
18	that	18	Q. But there are some promoters around the
19	A. Correct.	19	world that you would compete with
20	Q intellectual property?	20	A. There's a few.
21	A. We're not giving them the rights, we're	21	Q to sign some athletes?
22	letting them borrow the rights. There's a big	22	A. There's a few around the world.
23	difference.	23	Q. Is there a large talent pool available from
24	Q. Why is it important that World Series Of	24	which World Series Of Fighting can sign MMA athletes?
25	Fighting retains those intellectual property rights?	25	A. Yes.
	203		205
1	A. An asset of the company.	1	Q. Do you think MMA promoters should be able
2	Q. It's an important asset?	2	to make their own business decisions about whether to
3	A. All assets are important.	3	co-promote bouts?
4	Q. Well, what makes these particular assets	4	A. Yes.
5	important?	5	Q. Do you think the term "elite professional
6	A. It's media. It's a it's a library, an	6	MMA fighter" is a subjective term?
7	asset of a media company, of a sports property, is	7	A. Yes.
8	the live footage is owned by the company.	8	Q. Are you aware of any sort of certification
9	Q. When broadcasting an event on television,	9	that an MMA athlete can get that certifies them as an
10	do you compete for television viewers?	10	elite professional MMA fighter?
11	A. Yes.	11	A. No.
12	Q. And are you competing only with other MMA	12	Q. Has the UFC blocked the World Series Of
13	promoters for television viewers, or are you also	13	Fighting from any inputs necessary to put on
14	competing with other sports and entertainment	14	successful MMA events?
15	programming for viewers?	15	A. No.
16	A. Competing with everything that's on	16	Q. Has the UFC done anything to impede your
17	television.	17	ability to compete with them?
18	Q. So not just sports and entertainment	18	A. No.
19	programming?	19	Q. Is MMA as big as the NFL?
20	A. Correct.	20	A. Not yet.
21	Q. Are you competing with anything other than	21	Q. And how are they different?
22	what is on television?	22	A. How are what different?
23	A. Yes.	23	Q. The NFL and MMA.
24	Q. What else would you be competing with?	24	MR. COUVILLIER: Objection, vague.
25		25	THE WITNESS: You have to be a little more

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